## LAUNCHPAD IR

## **CLIENT CASE STUDY**



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# **CASE STUDY**

### Background

- ✓ Company: 5 Barz International
- ✓ Early stage company with experienced management team.
- ✓ Stock trading at \$.04.
- ✓ Little if any capital markets interest in company.
- ✓ OTCBB company with very light trading volume.
- ✓ Solid business model.
- ✓ Business in Asia and US.
- ✓ Had just hired a west coast investment banker.

### **Action Plan**

- ✓ Engaged by Company in December 2012.
- ✓ Evaluate business plan and advise as needed.
- ✓ Develop investor relations process.
- ✓ Develop investor awareness campaign.
- ✓ Establish audience(s) for non-deal roadshows.
- ✓ Make key introductions to investment banking firms.
- ✓ Distribute press releases & corporates updates.
- ✓ Solve problem of needed equity.
- ✓ Solve problem of trading volume.
- ✓ Become a sounding board of ideas.

### RESULTS DURING ENGAGEMENT

- ✓ After one meeting, a NY investment banking firm was hired and west coast investment banking firm was fired.
- ✓ A press releases announcing the relationship with well known NY based investment banker is released.
- ✓ Stock goes straight up to over \$.30 with increased volume.
- ✓ Introductions were made to a third party for a bridge financing round which was secured during 2013.
- ✓ Company has successfully launched the product that was in development.
- ✓ Company has interest from numerous sources for additional equity in the marketplace.
- ✓ Trading volume has increased over the past two years as invitations to conferences were realized.